

OFFICE OF METRO COUNCIL CLERK

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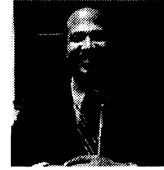
DATE 3/31 TIME: 2:28 PM

Accept per Caucuses

JILSON R. DANIELS

736 South Shelby Street • Louisville, Kentucky 40203 • 502-561-9604

E-mail: jilson@att.net



EMPLOYMENT

T&WA, Incorporated

Louisville, Kentucky

1999 - Present

T&WA is a supplier of tire and wheel assemblies to the automotive manufacturers in the continental United States, with gross 2003 sales of \$500 million.

Major accomplishments: In three executive roles, directly contributed in growing the company over a five (5) year period from \$100 million in annual gross sales to \$1 billion in annual gross sales.

Vice President, Planning and Business Development (Present)

Responsibilities: Coordination of the company's strategic planning and the annual business plan.

Manage the sales, customer relations, and business development functions for the company.

Accomplishments include success in obtaining five (5) new supplier contracts worth \$570 million in annual gross sales. Also implemented the company's first formalized long-term strategic plan.

Vice President, Finance and Business Development, (June 2002 to October 2004)

Responsibilities: Oversight of the finance, accounting, purchasing, and business development functions of the corporation with a team of eight (8), which included a controller, a financial analyst, a business development executive, a cash manager, and four (4) accounting specialists. Also coordinated strategic planning and the annual business and profit plans, and prepared proposals for lenders and negotiated financing.

Churchill Downs, Inc.

Louisville, Kentucky

1995 to 1999

Churchill Downs is a sports entertainment and gaming company that owns and operates racetracks in several major markets in the continental United States.

Director of Financial Management Services (April 1995 to August 1999)

Responsibilities: Managed the financial forecasting, strategic planning, annual business planning, and annual profit planning for the company's Churchill Downs Management Company ("CDMC") and racetrack subsidiaries. Responsibilities included building and managing a long-term financial forecast model for the racetracks managed by CDMC and working with the management team at each racetrack to create annual business and profit plans. Also prepared financial statements for the corporation's board of director meetings, and provided various financial analysis work directly for the CEO and senior executive management team.

Federal Reserve Bank of Cleveland

Cleveland, Ohio

1989 to 1995

Bank Examiner (January 1992 to April 1995)

Responsibilities: Conducted examinations of commercial banking institutions and inspections of bank holding companies as examiner-in-charge or as an associate examiner. Duties included evaluating the safety and soundness of a banking institution's management by performing asset quality reviews of loan and investment portfolios and assessing adherence to banking regulations.

Accounting Assistant (August 1989 to January 1992)

Responsibilities: Entry level general accounting responsibilities, accounting information systems programming and design, and assisted in annual financial planning.

JILSON R. DANIELS

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E-mail: jilson@att.net

EDUCATION

Bachelor of Science in Business Administration (Accounting)
University of Louisville, Louisville, Kentucky

COMMUNITY ACTIVITIES

- ❑ Founder and Chairman of a charitable tennis organization that hosts an annual tournament for the benefit of the House of Ruth, the former Community Health Trust, and other charitable organizations in Metro Louisville.
- ❑ Volunteer mentor for University of Louisville Alumni Association Mentoring Program.
- ❑ Volunteer for *Making the Middle School Connection* program for the Jefferson County Public Schools Middle School Coalition (1997 - 1998)
- ❑ Volunteer for the YMCA Black Achievers (1997 - 1999)

REFERENCES

Furnished Upon Request

Jilson R. Daniels
736 South Shelby Street
Louisville, KY 40203
Telephone: (502) 561-9604
Facsimile: 502.581-0095
E-mail: jilson@att.net

March 31, 2005

Dr. Barbara Shanklin
Metro Council President
601 W. Jefferson Street
Louisville, KY 40202,

Dear Dr. Shanklin:

I am submitting my resume and letter of interest to the Metro Council to apply for the open position of District 4 councilman.

I am a native of Louisville and have been a District 4 resident for most of my life, including the last nine (9) years. My educational and professional background will be of benefit to the constituents of my District, as well to the Metro Council.

My professional experience over the last fifteen years has been focused in finance. I am a graduate of the University of Louisville College of Business Administration, where I earned a Bachelor of Science Degree in Business Administration with a major in Accounting. Currently, I am employed at T&WA, Inc. as Vice President of Planning and Business Development. I am responsible for the strategic and business planning of the company, which grosses nearly 1 billion dollars in annual sales and operates subsidiary companies in five states. I have been with the company for more than five (5) years, and have previously served as the company's Chief Financial Officer. Prior to joining T&WA, I was with Churchill Downs, Incorporated and the Federal Reserve Bank of Cleveland.

My interest in joining the Metro Council is to continue the positive work in District 4 that the late Councilman Bright began, particularly in continued development and clean up activities. I also will be a valued addition to the council in helping the members continue to build on the forward direction that our city has taken with the merger of governments.

Please contact me with any questions or for additional information.

Sincerely,



Jilson R. Daniels

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736 South Shelby Street
Louisville, KY 40203
Telephone: (502) 561-9604
Facsimile: 502.581-0095
E-mail: jilson@att.net

March 31, 2005

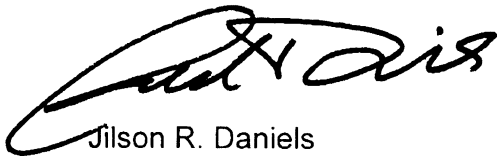
Kathy Herron
Clerk of the Metro Council
601 W. Jefferson Street
Louisville, KY 40202

Dear Ms. Herron,

I am submitting my resume and letter of interest to the Metro Council to apply for the open position of District 4 councilman.

Please contact me with any questions or for additional information.

Sincerely,



Jilson R. Daniels